



**KNOXHOUSE**  
MARINE & AVIATION

# WHY CHOOSE OUR YACHTING SERVICES



## INTRODUCTION:

At KHMA, our aim is to offer expertise which reduces the administrative burden, whilst maximising the benefits of yacht ownership.

Our highly experienced team have been recognised with multiple industry accolades for their innovative solutions that meet the exact and individual requirements of owners, whilst providing vital assistance for the captain and crew.

Our strength lies in the depth of our expertise, experience and technical knowledge.

## OUR CREDENTIALS:

We proudly manage a large and diverse portfolio of vessels, ranging from world renowned 70+ metre charter vessels and private yachts to the more adventurous 20+ metre explorer, sail and racing yachts.

Our team of in-house specialists have over 20 years' experience within the yachting industry. Their extensive knowledge of legislation, practice, emerging issues and technical understanding has enabled them to craft bespoke structures designed to both protect and enhance assets.

## THE KHMA DIFFERENCE:

Our clients and their needs are at the heart of everything we do. We operate to the highest standards of service and commercial integrity at all times. We continually strive to exceed client expectations and deliver outstanding personal service.

We place particular emphasis on nurturing long-term relationships, working closely with clients and a wide range of professional advisers and intermediaries. This collaborative approach ensures the accurate implementation of the client's chosen strategies and structures.





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## Still need convincing?

- Industry recognition for our innovative led approach
- Clients at the centre of everything we do
- Experienced team with proven capability in the Superyacht industry
- Expertise to guide and assist clients with all VAT related matters
- Collective strength of the wider Knox group of companies

## Our award-winning services:

- Multi-jurisdictional ownership structuring
- EU Yacht Importation
- VAT expertise for private and commercial yacht ownership
- International yacht registrations
- Crew Payroll services
- Crew Recruitment services
- Management & Administration
- Technical Services
- Insurance
- Finance

## Who we are?

KHMA is a division of Knox House Trust (KHT), an award-winning licenced corporate services provider who offer corporate and fiduciary services to clients around the globe.

Headquartered in the Isle of Man, KHMA is part of the dynamic Knox group of companies offering a wide range of services including; private office, fiduciary, tax advisory, fund management, investment consulting and financing services to a diverse and expanding client base.

The collective group employs over 250 people and also has representative offices located within the UK.

## What others think about us?

*"Knox House Trust are a pleasure to work with; the team has an impressive depth of knowledge and experience in the yachting and aviation sectors and advise with incredibly high standards of professionalism and proactivity."*

**Alex Teji**  
Legal Director, Hill Dickinson LLP



## ASK THE EXPERT

### Voirrey Coole, Managing Director

Voirrey has over 22 years' experience in the Fiduciary Services industry. Over the years, her career has progressed through various client facing roles with several leading service providers within the Isle of Man. She has vast experience in both residential and commercial property acquisitions, development and sales, as well as considerable experience managing other high value assets, including yachts and aircraft.

Following her appointment to the Knox House Trust Board of Directors in 2019, Voirrey was subsequently appointed Managing Director in August 2021, with overall responsibility for the business. Voirrey also continues to work closely with clients and advisers in addition to seeking out new opportunities for the business.

**Contact Voirrey:** voirrey@khtlimited.com | +44 (0)1624 631712

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APPLYING EXCELLENCE THROUGH UNDERSTANDING